



635 West Saint Andrews Drive
Media, PA 19063
484-947-5488 office 610-819-0058 fax

We at Ariston Capital appreciate your interest in our Preferred Vendor Program. Ariston Capital is a nationwide Equipment Leasing and Business Finance company based in the suburbs of Philadelphia. Our Vendors relationships are extremely important to us; therefore we work tirelessly to ensure that each and every transaction goes as smooth as possible.

There are a number of reasons why your company should partner with Ariston Capital for its financing solutions. Using Ariston Capital as your financing partner enables you to:

- Shorten sales cycle and close business faster.
- Eliminate client sticker shock while providing a competitive edge over the competition.
- Makes it easier to increase average sales size.
- Lessen billing and collection hassles.
- Pays you faster and helps expand your customer base.

Becoming a Preferred Vendor Partner allows us to collectively leverage our relationship with funding sources not only to complete the easy credit deals but to push through the less than perfect deals resulting in increased sales for our Vendor Partners.

Sincerely,

The Staff at Ariston Capital



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Our Programs

At Ariston Capital, each vendor program is structured to take into account the individual needs of the client no matter how ordinary or exceptional they may be. The know-how of Ariston Capital's people makes this process efficient, effective and, more often than not, innovative.

Ariston Capital's vendor finance programs are designed to foster a partnership between the equipment vendor and the leasing company. Ariston Capital can show you how to close more sales by using leasing as a pricing option.

Industries we service

- Construction
- Forestry/Logging/Landscaping
- Manufacturing
- Printing/Mailing
- Medical
- Municipal/Non-Profit
- Office Equipment
- Software

Financing

- New or Used Equipment
- \$1 Buyouts
- 10% Buyouts
- FMV
- Flexible Payment options
- B, C, and D Credits
- Specialty Truck



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Ariston Capital Helps You Close More Sales.....

Ariston Capital's leasing programs offer your customers various financing options. One of the most attractive features of leasing to the customer is that it **SAVES THEM MONEY.....**

Leasing requires less in capital dollars than any other method of financing. A lease's ability to conserve working capital is the combined results of the following factors:

✓ **LOW CASH DOWN PAYMENTS**

Generally only two months' rent (first & last) is due up front, **BUT** with good credit we can provide a lease with **NO** payments at all and **NONE** for the first 60 days.

✓ **PRESERVES CREDIT LINES**

Leasing allows the customer to preserve existing bank credit lines and working capital.

✓ **TAX SAVINGS**

With a lease the equipment is not depreciated. Instead, the business owner may be able to "write off" the entire lease payment on their taxes.

***Please consult your tax advisor regarding all accounting practices.**

✓ **EXTENDED TERMS**

A lease term can be 18, 24, 36, 48, 60 months or longer. Bank loans are usually only offered up to 36 months.

✓ **GUARDS AGAINST OBSOLESCENCES**

There is no worry of equipment obsolescence.

✓ **OVERCOMES BUDGET LIMITATIONS**

A major advantage of leasing for your customers is that it helps them overcome budget and cash hurdles! Show your customer how a simple **\$1,659** monthly payment allows them to use a **\$70,000** piece of equipment **RIGHT NOW** to generate revenue.



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VENDOR/DEALER PROFILE

VENDOR/DEALER PROFILE Date

Company Name

Company Address

City State Zip Phone

Owners

Type of Equipment Sold

Type of Business (Circle One) Proprietorship Partnership Corporation Other

Federal Tax ID# Resale Certificate #

Year Business Began Annual Sales \$ Annual Leasing \$

PERSONAL INFORMATION ON ALL OWNERS/STOCKHOLDERS/PARTNERS

Name

% of Ownership Social Security Number

Home Address

City State Zip Phone

Name

% of Ownership Social Security Number

Home Address

City State Zip Phone

BANK INFORMATION

Bank Name Branch

Phone Bank Officer

Wiring Instructions

Bank Checking Account #

TRADE REFERENCES

Name Contact/Acct # Phone

Name Contact/Acct # Phone

Name Contact/Acct # Phone

All vendor applications and agreements are subject to approval by Ariston Capital, LLC and/or its designates. I/We hereby authorize Ariston Capital, LLC and/or its designates to investigate my/our past and present business relationships, banking relationships (personal and business) and creditworthiness and, should I be asked, I will provide financial statements, tax returns or other information necessary to approve this vendor relationship. I warrant and agree that in the above information, after due independent inquiry, is complete and accurate.

Signature Date

Signature Date